## AIG

# M&A (WARRANTIES AND INDEMNITIES INSURANCE) WHERE WE CAN HELP

INDUSTRIES		SECTORS			
Broad Appetite across all industry sectors (exceptions below)	•	Deal sizes from £25m to £5bn	•	These are the boundaries of our appetite:	
Adult entertainment		Simple to complex deals	•	appetite	Out of appetite
Payday loans		UK deals, and countries and jurisdictions worldwide	•		
Cannabis related enterprises		Emerging markets	•	In between lies a spectrum of risks we assess and underwrite on their own individual merits.	
Cryptocurrency					

## Claims help when it matters most

We have handled more M&A claims than any other single insurer (in fact we regularly publish our insights into M&A claims trends to help inform brokers and clients). Our M&A clients benefit from a single insurer and decision maker handling and settling their claims – rather than dealing with several parties where an MGA may have arranged capacity.

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Longevity and stability

AIG's long term presence in the M&A market is

underpinned by strong and diverse multiline

the context of very large claims payments.

capabilities that has given us over 20 years' durability

recent entrants in the M&A market remains to be seen

in this space. The mono-line based sustainability of

in an adverse economic environment, especially in

### AIG M&A Differentiators



#### **Cross border expertise**

With our M&A teams located strategically throughout the world, we have first-hand understanding of local conditions and requirements and excellent local policy issuance and claims paying capabilities worldwide. Our global footprint is a major strength in the M&A market (especially valuable to multinational clients) that is not shared by all M&A carriers.



#### Market understanding

Our London M&A underwriting team includes seasoned M&A practitioners with many years' experience in the M&A market. Brokers will find that we have a deep understanding of the deal realities in terms of complexities, requirements and timescales, and the practical experience and capabilities to deliver timely and effective solutions.

### Our M&A team leaders

EACH OPPORTUNITY IS EVALUATED ON ITS OWN MERITS

#### This marketing material is intended for insurance brokers and other insurance professionals for their information. For full terms, conditions and benefits related to AIG products, please refer to the policy and associated documents.

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