



# MARINE

## WHERE WE CAN HELP



### INDUSTRIES

#### Cargo

Manufacturers	●
Heavy industries	●
Tech companies	●
Importers	●
Exporters	●
From multinationals to SMEs	●

#### CargoGuard for SMEs

Online "All Risks" cargo cover for premiums up to £7,000: quote, bind, policy issuance and mid-term servicing.

#### Logistics

Annual revenues over £25m	●
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#### Marine Liability

Terminal operators	●
P&I – blue and brown water	●
Ports and Terminals – Property Damage	●
Port authorities	●
Ship repairers	●
Charterers	●

● Strong underwriting appetite

#### Specialty Marine

AIG Construction clients (Project Cargo and Delayed Start-Up cover)	●
Multinational solutions	●
Fronted/Risk Management Solutions	●

## Claims help when it matters most

- Our global marine claims team handles claims onsite – worldwide.
- Rapid handling and settlement process for claims below \$10,000.
- After coverage for a marine cargo loss is confirmed we advance up to 50% of the agreed loss estimate within 7 days.

## AIG Marine Differentiators



#### Risk Consulting

- World-class team of Marine Risk Consulting Engineers worldwide.
- E.g. experienced master mariners, to help clients identify exposures and reduce their risks.



#### Marine Captives

- Extensive captive portfolio (Cargo, Logistics and Marine Liability).
- Experience partnering with clients to innovate and manage their total cost of risk.



#### Multinational

- Deep multinational experience and understanding of clients' local needs.
- Extensive global network and alignment with AIG's multinational Centre of Excellence.



#### General Average

- AIG Marine is able to issue a single global average bond.

## Our Marine Leaders

#### Paul Smith

Head of Marine, UK -  
Talbot & AIG UK  
+44 (0)7908 134 204  
Paul.Smith@talbotuw.com

#### Cameron Ross

Head of Marine, AIG UK  
+44 (0)7597 797 757  
Cameron.Ross@aig.com

#### Andrew Whitehouse

Head of Multinational &  
Retail Cargo, UK Marine  
+44 (0)7745 735 203  
andrew.whitehouse@aig.com

#### CLAIMS SPECIALISTS

#### Will Smyth

Head of Marine Claims  
+44 (0)7731 991 712  
William.Smyth@aig.com

#### Alexander Kralchev

Marine Claims Express  
+359 877 062 880  
Alexander.Kralchev@aig.com

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