

Reasons to Consider Trade Credit – Middle Market

We provide a range of Trade Credit insurance products and risk management services for mid-market businesses, with a turnover typically ranging from \$10-150 million.

AIG as a Partner



Solid Foundation
Dedicated mid-market underwriting team



Specialist Expertise
Decades of trade credit experience



Consistent Approach
Non-cancellable policy for a changing economic environment



Claims Expertise
Proactive support with swift claims resolution

Key Differentiators

Non-Cancellable Limits in our DNA

- We partner with our clients to offer a unique Middle Market credit insurance solution combining non-cancellable credit limits and ground-up cover

Low Touch with Automated Policy Compliance

- Dynamic Credit Management tool that supports the policy with: easy set up (via our web-based platform), automated trading experience calculator, simplified policy administration and claims process

360° Account Ownership

- A dedicated Trade Credit Underwriter works with you to design, structure and service a program that meets your needs

Confidence in our Claims Commitment

- On average we provide initial payment on claims received within 33 days* with dedicated claims handlers to guide you through the process

Market Differentiators



Non-Cancellable Limits with Ground Up Cover
Certainty, stability, low maintenance



Dynamic Credit Management Tool
Real-time information, tracks the cost of late payments



Low Maintenance
Low touch with automated policy compliance and claims process



Dual Pen
Dedicated Underwriter making decisions

This marketing material is intended for insurance brokers and other insurance professionals for their information. For full terms, conditions and benefits related to AIG products, please refer to the policy and associated documents.

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*AIG middle market data for 2023 (based on the number of days between notification and payment for the claims received).

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